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WHOLESALE TRADE

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CHRISTIAN  
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Washington, D. C.

WHITE  
KILLARNEY

A. N. PIERSON, INC.  
CROMWELL, CONN.

1910

## A. N. PIERSON, INC.

**I**T is always a pleasure to greet our friends and patrons through a new Trade List. We offer this year renewed assurances of our esteem and appreciation, and ask your examination of the following pages in the hope and belief that they will prove both interesting and profitable to you. We have tried to deserve your patronage in the past and that you have liberally bestowed it encourages us in the belief that our efforts to supply first-class goods at fair prices have not been in vain.

You will see by reading the following pages that the plants we offer are mainly Standards, reliable varieties, that we have tried thoroughly and can safely recommend. Our reputation is based on the fact that we have sent out in the past only such plants as we knew to be worthy and which we could conscientiously guarantee. This reputation we propose to maintain.

### HOW TO REACH CROMWELL

Cromwell is situated on the Connecticut River, three miles above Middletown and twelve miles below Hartford on the Valley Division of the N. Y., N. H. & Hartford R. R., and the round trip from either Boston or New York can be made in a day, allowing several hours at Cromwell.

A new electric road, that passes our greenhouses, is now in operation between Hartford and Middletown, thus facilitating travel between those points and Cromwell.

Under contract we own one-quarter of the front page of THE FLORISTS' EXCHANGE, and our advertisement will be found thereon each week. Any changes in prices, or special bargains which we have to offer, will be found on said page. Watch it.



## PLEASE NOTE



**T**HIS List cancels all previous quotations.

All orders will receive the best care and attention.

Orders sent by mail should enclose full shipping directions.

All claims of whatsoever nature must be reported on receipt of goods, otherwise they will not be considered.

Orders will be filled strictly in rotation.

Visitors are always welcome to inspect our stock.

Shipments by freight are solely at purchaser's risk.

We deliver to the Express Companies in A No. 1 condition. These companies are responsible for damage in transit.

Customers should give, **on every order**, full name, post-office, freight or express station, County and State, and also advise whether goods are wanted by express or freight.

## TERMS

Customers who have not established a credit must send cash with order, on which a discount of two per cent. will be allowed.

To customers of approved credit, when payment is made within ten days from the date of the invoice, a discount of two per cent. will be allowed.

We will send goods C. O. D. only when cash to the amount of half of the value of the shipment accompanies the order.

**To aid** in avoiding misunderstandings, customers, in ordering, will observe the following rules:

Four varieties may be used in making up one dozen.

When more than four varieties are used the plants, or cuttings, will be charged at single rate.

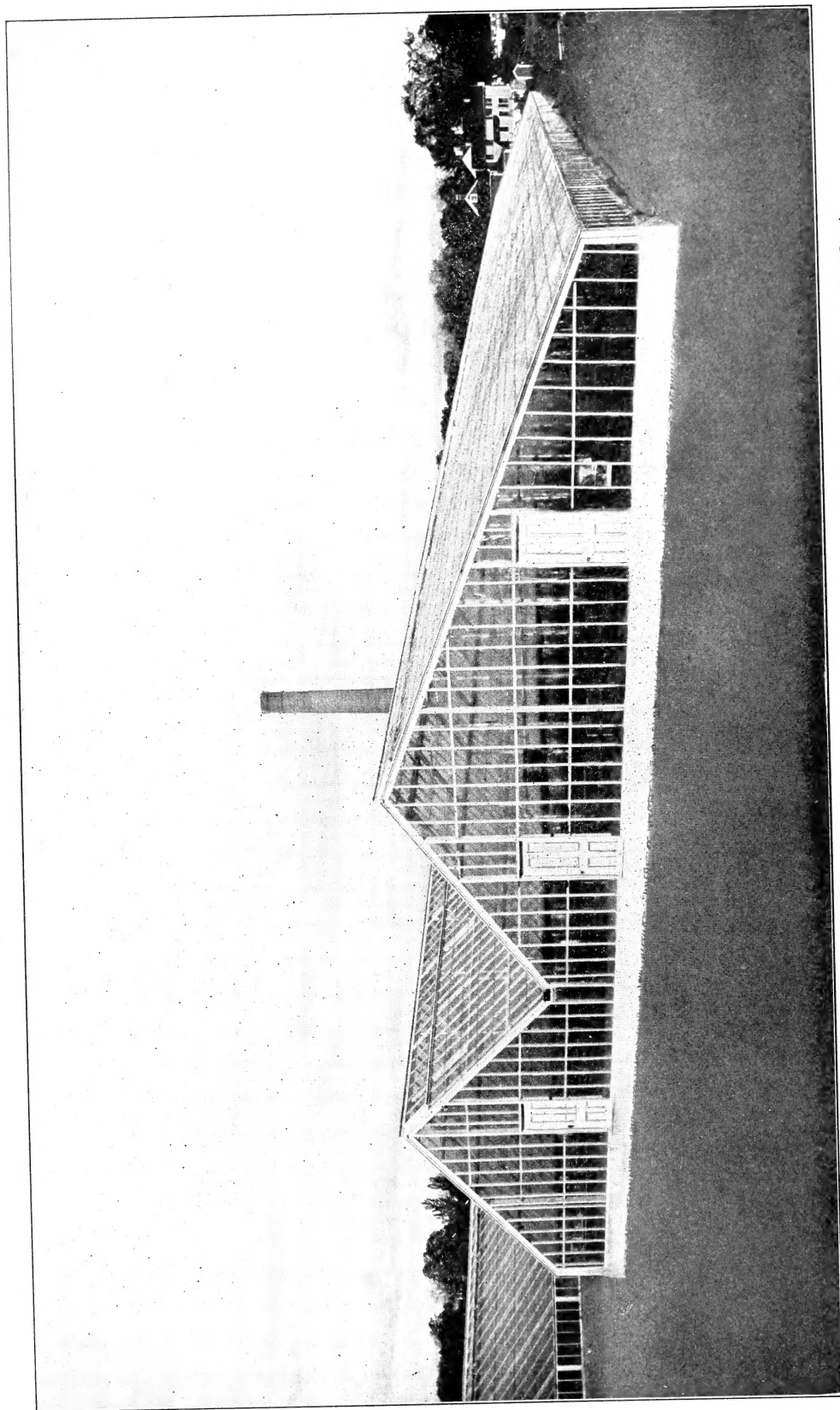
Four varieties may be used in making up one hundred.

When more than four varieties are used the plants, or cuttings, will be charged at the dozen rate.

Five varieties may be used in making up 250, and 250 will be sold at the 1000 rate.

When more than five varieties are used in making up 250, the plants, or cuttings, will be charged at the 100 rate.

This rule applies to grafted Roses, own root Roses and Chrysanthemums only.



Exterior View of Our Two New Houses Covering 80 Feet x 400 Feet and Planted with 17,300 White Killarney Grafted Stock



New Forcing Rose White Killarney

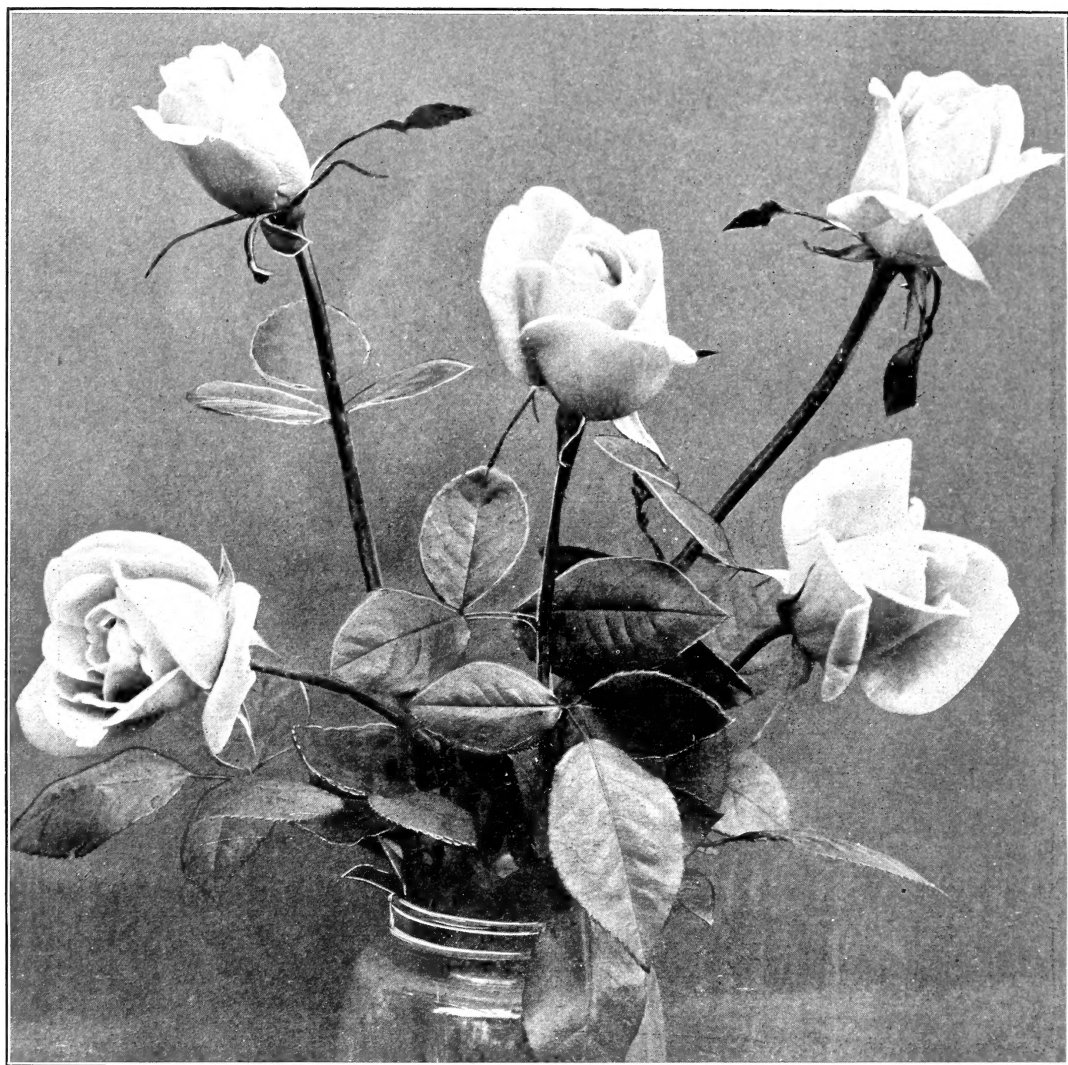
## WHITE KILLARNEY (Waban Strain)

White Killarney has most successfully advertised itself. Like its parent, the Pink Killarney, it has become one of the most popular Roses grown to-day. As an all the year round white it has no equal. It has proved all that its best friends ever claimed for it, both in quality and productiveness. It was a standard from the first.

### PRICES

Grafted Stock: \$2.00 per dozen, \$15.00 per 100, \$120.00 per 1000.

Own Root Stock: \$1.50 per dozen, \$8.00 per 100, \$75.00 per 1000.



My Maryland

## MY MARYLAND

Among the newer varieties of Roses there is none more worthy of consideration than this. The pleasing shade of pink which attracts the patrons of the retailer and its wonderfully productive ability make it a general favorite. As a commercial proposition My Maryland has made good.

### PRICES

Grafted Stock: \$2.00 per dozen, \$15.00 per 100, \$120.00 per 1000.

Own Root Stock: \$1.00 per dozen, \$6.00 per 100, \$50.00 per 1000.

## ROSES

We have always intended to offer a good list of grafted and own root Roses to the trade. The many kind and flattering reports we have received from our customers in the past lead us to believe that our efforts have been both successful and appreciated. We never have intended to send out any stock that was not exactly as represented. We believe we can safely say that our reputation for grafted and own root Roses is unsurpassed in this country. Our facilities for conducting this branch of the work certainly cannot be excelled. We can guarantee strong, clean and perfectly healthy plants. We have arranged to graft three hundred and fifty thousand Rose plants this year. You can have your choice by ordering in season. In over thirty years of business we have never offered such an attractive list as we present to our customers this year.

### STANDARD VARIETIES

- Betty.** (H. T.) A Rose of extremely vigorous growth, and one that has attracted a great deal of attention. Buds are long, of coppery rose color, overspread with golden yellow. One of the best outdoor Roses.
- Bon Silene.** (T.) Deep rose color, shaded with carmine. A great favorite because of its fragrance.
- Bride.** (T.) Pure white, best white grown, having been the leading white Rose since it was introduced.
- Bridesmaid.** (T.) A delightful shade of clear pink.
- Cardinal.** (H. T.) One of the red Roses, which will be found a valuable addition to a collection.
- Enchanter.** (H. T.) Very free blooming and beautifully perfumed pink forcing Rose.
- Etoile de France.** (H. T.) Rich velvety crimson, very large double flower; an excellent Rose for the Summer months, but not desirable for Winter.
- Franz Deegen.** (H. T.) Free bloomer; long pointed buds on strong stems; deep coppery yellow at base of petals, shading to lighter yellow at point of bud.
- Gen. McArthur.** (H. T.) Rich shade of crimson scarlet, very fragrant and free bloomer; large buds, good foliage and stem.
- Golden Gate.** (T.) Cream color, tinged with yellow and rose; very fragrant; flowers borne on long stiff stems.
- Hermosa.** Vigorous growing, and very free blooming. Well known pink Rose. Valuable chiefly for use out-of-doors.
- Ivory.** (T.) Ivory white color, very fragrant and free bloomer; flowers borne on large strong stems.
- Kaiserin Augusta Victoria.** (H. T.) Large pointed buds, very double, pure white, strong healthy grower, constant bloomer for greenhouse or outdoors. Very satisfactory to flower in the greenhouse from March to November.
- Kate Moulton.** (H. T.) Flower a bright pink, resembling Chatenay; makes stems of good length, and with us doing much better grafted than on own root.
- Killarney.** (H. T.) Varies from light to bright pink, outer edge of petals shaded to almost a white; buds very long and pointed, petals large and of great substance. A charming pink Rose, distinct and of great merit; too much cannot be said of it. We flower 25,000 plants of this variety under glass.
- La Detroit.** (H. T.) Light pink flower of good substance, borne on long stems.
- Maman Cochet.** Rosy pink, large, fine flower, carmine mingled with yellow. One of the best Summer bloomers in the greenhouse, or out-of-doors, and will winter outdoors with slight protection.
- Marechal Niel.** Still the best climbing Rose, sweet scented; color, deep golden yellow, great favorite.



#### ROSES—Continued

- Mme. Abel Chatenay.** (H. T.) A grand bedding Rose, continuous bloomer, flowers of good size, borne on strong stems. It is very double, having slightly curved petals. In color rosy carmine, shaded salmon.
- Mme. Hoste.** (T.) Creamy white; free bloomer; a desirable white Rose.
- Mrs. Jardine.** (H. T.) Vigorous in growth and producing an abundance of bloom. In color a pleasing shade of pink.
- Mrs. Pierpont Morgan.** (T.) Sport from Mme. Cusin, but a decided improvement over that variety, being larger, deeper in color and more floriferous.
- Mrs. Potter Palmer.** (H. T.) A dark pink sport of Mme. Abel Chatenay.
- Papa Gontier.** (T.) Rosy crimson; a desirable variety for flowering under glass or out-of-doors.
- Queen Beatrice.** (H. T.) One of the newer Roses of the Chatenay type.
- Rhea Reid.** (H. T.) As an outdoor Rose it has shown remarkable growth and it has some qualities to recommend it as a commercial red Rose.
- Rosalind Orr English.** (H. T.) In color resembles American Beauty; good bloomer for Summer and Winter. A seedling from Mme. Abel Chatenay.
- Richmond.** (H. T.) Introduced by the E. G. Hill Co., Richmond, Ind. Clean and strong grower, free bloomer, requiring the same care and temperature as Bride and Bridesmaid; fine shaped buds, borne on stiff stems; color bright rich scarlet crimson. We believe this the best red Rose under cultivation. We have 10,000 growing in our houses for cut flowers.

Customers who have not established a credit must send cash with their order.



ROSES—Continued

- Souv. du President Carnot.** (H. T.) Flesh shaded white; long buds and flowers large and full. A fine variety for all purposes.
- Souvenir de Wootton.** (H. T.) Cherry crimson in color; very free and continuous blooming Rose.
- Uncle John.** (T.) Sport from Golden Gate, in every way like its parent but distinct by its peculiar shade of delicate pink. Outer edge of petals beautifully shaded.
- Wellesley.** (H. T.) Sent out in 1905 by the Waban Rose Conservatories of Natick, Mass. A beautiful pink resembling La France in color; very large flowers borne on strong stems, large fine foliage and a free bloomer. One of the best for outdoor blooming.
- White Cochet.** For Summer blooming in the field we know no white Rose which equals it. A sport from the Maman Cochet.

RAMBLERS

We are offering stock of the following Rambler Roses: **Crimson Rambler**, **Dorothy Perkins**, **Lady Gay**, **Anny Muller**, **Philadelphia Rambler** and **Tausendschon**.

GRAFTED STOCK (Selected Plants)

Each, 20 cents; \$2.00 per dozen, \$15.00 per 100, \$120.00 per 1000.  
Special prices will be quoted on 5,000 or more.

OWN ROOT ROSES

We have to offer an exceptionally fine lot of early propagated Own Root Roses in the leading commercial varieties and this stock we can guarantee to be clean, healthy and in vigorous growing condition when shipped.

<b>Killarney</b>	<b>President Carnot</b>	<b>Uncle John</b>
<b>Bride</b>	<b>Ivory</b>	<b>Kaiserin Augusta Victoria</b>
<b>Bridesmaid</b>	<b>Golden Gate</b>	<b>Richmond</b>
	<b>Mme. Abel Chatenay</b>	
2-inch { \$0.75 per doz. \$4.00 per 100 \$35.00 per 1000	2½-inch { \$1.00 per doz. \$5.00 per 100 \$45.00 per 1000	3-inch { \$1.50 per doz. \$7.00 per 100 \$60.00 per 1000

Special prices will be quoted on 5,000 or more.

We will propagate own root stock to order of any varieties listed under Standard Varieties and not listed under own root, and will quote prices upon application.

AMERICAN BEAUTY

Our stock of American Beauty is clean and vigorous. Young stock will be ready for distribution in April from 2½-inch pots and from this and larger sizes later. Nothing but stock of the highest standard of excellence will be sent out. These plants are all on their own roots, as we do not graft Beauties.

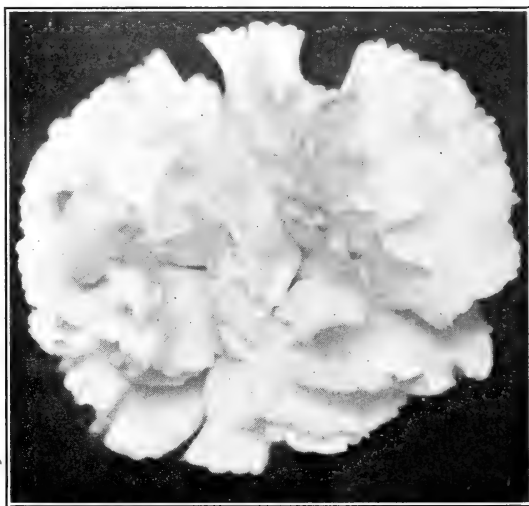
From 2½-inch pots: \$8.00 per 100, \$75.00 per 1000. 3-inch pots: \$12.00 per 100, \$100.00 per 1000.

Special prices will be quoted and plants grown to order when 4-inch or larger sizes are wanted.

## CARNATIONS

**Pink Delight.** (Dorner.) One of the best Carnations of recent introduction. In color brighter and more even than Enchantress. In earliness and freedom of growth it cannot be excelled.

**Mrs. J. C. Vaughan.** (Rudd.) In color this variety is pure white. In habit the plant is all that could be desired. The flower is finely formed and it has a good stem and in shipping quality is of the best.



Pink Delight

**May Day.** (Grave.) A commercial Carnation of merit. In color a satin pink; has a fine stem, strong calyx and great freedom of bloom.



May Day

**Georgia.** (Cockcroft.) As a commercial white Carnation, Georgia gives promise of finding many friends. The flower is good and the character of the plant combines strength of stem and wonderful productive ability.

**Bay State.** (Roper.) As an exhibition flower Bay State is without a peer. In color it is white, with carmine markings.

### PRICES

Rooted Cuttings: \$1.00 per dozen, \$6.00 per 100, \$50.00 per 1000.

Plants from 2¼-inch pots: \$1.00 per dozen, \$7.00 per 100, \$60.00 per 1000.



CARNATIONS—Continued

**Beacon.** We have a large stock of this excellent scarlet in first-class condition. \$3.00 per 100, \$25.00 per 1000.

**Enchantress.** Standard of all light pink Carnations. Our stock is in excellent condition. \$3.00 per 100, \$25.00 per 1000.

**Melody.** The Enchantress colored sport of Mrs. Lawson. \$3.00 per 100, \$25.00 per 1000.

**Mrs. Lawson.** Mrs. Lawson is still good with us, and our young stock is in excellent condition. \$3.00 per 100, \$25.00 per 1000.

**Octoroon.** This variety we consider the best dark red Carnation in commerce to-day. \$3.00 per 100, \$25.00 per 1000.



Georgia—See Page 8

**Queen Louise.** A favorite white variety, and well known commercially. \$2.50 per 100, \$20.00 per 1000.

**Variegated Lawson.** Superior in production to Mrs. Patten. \$3.00 per 100, \$25.00 per 1000.

**White Enchantress.** A worthy companion to White Perfection. \$3.00 per 100, \$25.00 per 1000.

**White Perfection.** One of the leading white varieties of commerce. \$3.00 per 100, \$25.00 per 1000.

**Winona.** An extra fine commercial pink Carnation. \$3.00 per 100, \$25.00 per 1000.

**Winsor.** In color a beautiful clear silvery pink. One of the best producers we have ever grown. We have 12,000 plants of this variety in excellent condition, and can offer choice stock at \$3.00 per 100, \$25.00 per 1000.

If these varieties are desired from 2¼-inch pots, add \$1.00 per 100, \$10.00 per 1000 to the prices quoted. 250 of a variety at the 1000 rate.

Customers who have not established a credit must send cash with their order.

## CHRYSANTHEMUMS

### INTRODUCTIONS OF 1909

**Gloria.** (Smith.) A seedling of October Frost, producing double flowers from any bud. Excellent stem and foliage; light pink in color.

**President Taft.** (Smith.) A Japanese incurved white. Has excellent stem and foliage. Best bud August 30, matures October 25.

**Mrs. W. E. Kelley.** (Smith.) A very bright yellow Japanese, with fine stem and foliage. Best bud September 15, matures November 10.

**Golden King.** (Lotze.) A bright golden yellow of good substance, maturing October 20. Dwarf in habit.



President Taft



Gloria

**Patty.** (Dorner.) Dwarf in habit, this pink seedling, sent out last season, is certain of a place among the pink commercial Chrysanthemums.

**Dolly Dimple.** (Dorner.) Large, well formed, late, yellow variety; strong grower, with good foliage.

**Merry Jane.** (Dorner.) A good commercial yellow, maturing about Thanksgiving time.

The above varieties for January and later delivery.

Rooted Cuttings: \$1.50 per dozen  
\$8.00 per 100, \$75.00 per 1000.

From 2 1/4-inch pots: \$1.50 per dozen  
\$10.00 per 100, \$90.00 per 1000.

Special planting prices will be quoted on these varieties after May 1, 1910.

## CHOICE VARIETIES

**Virginia Poehlmann.** The most popular variety last season in its color. Pure white when fully matured. Can be planted late and produce good results. Matures October 12-15.

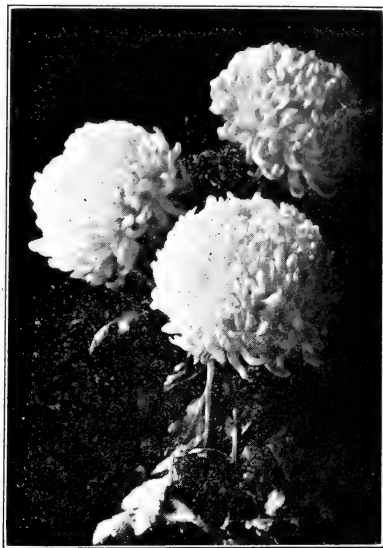
**Golden Eagle.** Dwarf in habit; ideal in growth and foliage. Matures November 15 and later. Color golden yellow.

**Merza.** On the exhibition table among the white varieties **Merza** is always found. As a commercial variety it is one of the best.

**Golden Chadwick.** As a late yellow there is nothing that can equal this for a high class bloom.

**Lynwood Hall.** A glistening snow white flower of large size; an excellent shipper.

Rooted Cuttings: \$4.00 per 100, \$30.00 per 1000. From 2¼-inch pots: \$5.00 per 100, \$40.00 per 1000. Special planting prices will be quoted on these varieties after May 1, 1910.



Virginia Poehlmann

## STANDARD VARIETIES

### WHITE

**Early**—George S. Kalb, Polly Rose, Early Snow, October Frost, Ivory, Clementine Touset.

**Mid-Season**—Mrs. Clay Frick, Mrs. H. Robinson, Beatrice May, Alice Byron, Miss Minnie Wanamaker, White Cloud.

**Late**—Mrs. McArthur, Timothy Eaton, W. H. Chadwick, J. Nonin, Moneymaker.

### PINK

**Early**—Glory of the Pacific, Rosiere, Pacific Supreme.

**Mid-Season**—Pink Ivory, J. K. Shaw, A. J. Balfour, William H. Duckham, Morton F. Plant.

**Late**—Maud Dean, Mayor Weaver, Dr. Enguehard.

### YELLOW

**Early**—Monrovia, Golden Glow, Crocus, Comoleta

**Mid-Season**—G. Pitcher, Col. D. Appleton, Mrs. Wm. Duckham.

**Late**—Major Bonnaffon, H. W. Reiman, Yellow Eaton, Mrs. E. D. Smith, Nagoya.

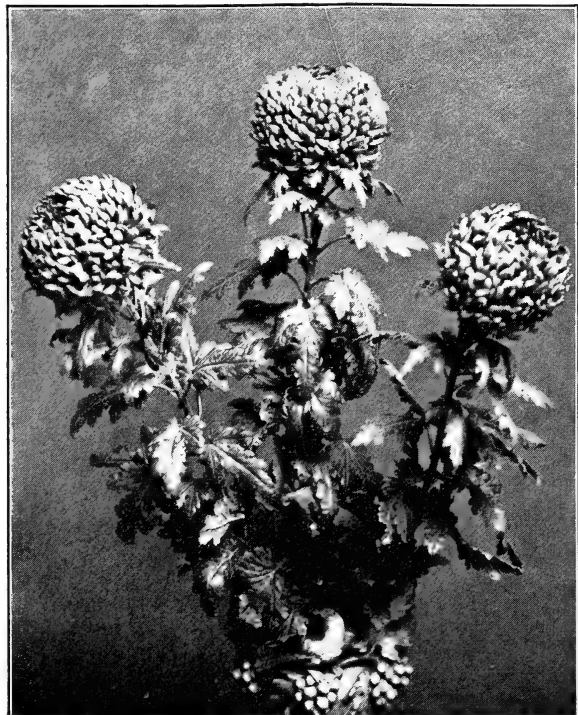
### RED

Cullingfordi, Merstham Red.

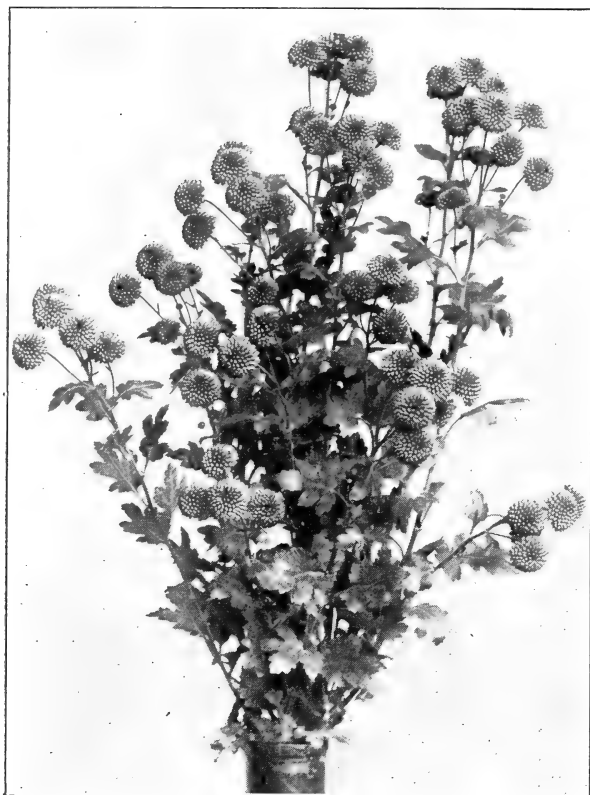
### PRICES

Rooted Cuttings: 5 cents each, 50 cents per dozen, \$2.00 per 100, \$15.00 per 1000.

From 2¼-inch pots: 5 cents each, 50 cents per dozen, \$3.00 per 100, \$25.00 per 1000.



Golden King



Baby Margaret

WHITE  
Lula,  
Queen of Whites,  
Nio,  
Magnificus,  
Jas. Boone.

PINK  
Leo,  
Alma,  
Alena,  
Acto,  
Utan.

YELLOW  
Baby,  
Klondike,  
Quinola,  
Zenobia,  
Sunshine,  
Lodi,  
Savannah.

### POMPON ANEMONE

**Garza.** The well known white variety; considered the best variety in its class.

From 2-inch pots: 5 cents each, 50 cents per dozen, \$3.00 per 100, \$25.00 per 1000.

Not more than five varieties at the 100 rate; 250 in assortment, our selection, at the 1000 rate.

In growing Pompons for cut sprays we have had excellent results from May and June plantings, while for plants of dwarf habit for potting up in September to be sold as pot plants, the plantings after June 15th have been more satisfactory. These late planted Pompons can be potted better and make much more shapely plants than those of earlier plantings. Baby and Baby Margaret will be found excellent varieties for pot plant work, as well as for sprays, while for late spray work Quinola is the leader.

Customers who have not established a credit must send cash with their order.

### CHRYSANTHEMUMS—Continued

#### BABY MARGARET

We have a large stock of this dainty white Pompon, and no mistake is made in planting this variety where white Pompons are in demand.

Plants from 2-inch pots: \$1.00 per dozen, \$4.00 per 100, \$35.00 per 1000.

#### STANDARD POMPONS

In the following list of Pompons, there are none we cannot safely recommend.

Customers in ordering will please note that these prices are for plants from pots and no orders for rooted cuttings of Pompons will be accepted.

## PALMS AND FERNS

Orders will at all times receive prompt attention, and, when the selection is left to us, will be filled in a satisfactory manner. We are always pleased to have customers, when they can make it convenient, come here and personally select their stock.

### KENTIA FORSTERIANA

5-inch pots, 50 cents each, \$6.00 per dozen.

### KENTIA BELMOREANA

4-inch pots, 35 cents each, \$4.00 per dozen. 5-inch pots, 75 cents each, \$9.00 per dozen. 7-inch pots, \$2.00 each, \$24.00 per dozen. 8-inch pots, \$3.00 each, \$36.00 per dozen.

### ARECA LUTESCENS

5-inch pots, 3 plants in pot, 18 inches high, 50 cents each, \$6.00 per dozen. 7-inch pots, 3 plants in pot, 28 inches high, \$1.50 each, \$18.00 per dozen. 8-inch pots, 3 plants in pot, 36 inches high, \$2.00 each, \$24.00 per dozen.

### COCOS WEDDELLIANA

Sept. Delivery

3-in. pots, \$1.80 per doz., \$15.00 per 100.

### CROTONS

In leading varieties, 25c. to \$1.00 each.

### LATANIA BORBONICA

6-in. pots, 50 cents each, \$6.00 per doz.

### ADIANTUM FARLEYENSE

4-in. pots, 40 cents each, \$4.50 per doz.  
5-in. pots, 50 cents each, \$6.00 per doz.  
5-in. pots, extra, 75 cents each, \$9.00 per doz.  
6-in. pots, \$1.50 each, \$18.00 per doz.  
6-in. pots, extra, \$2.00 each, \$24.00 per doz.

### ADIANTUM CROWEANUM

3-inch pots, \$10.00 per 100. 4-inch pots, \$15.00 per 100. 6-inch pots, 35 cents each, \$4.00 per dozen. 7-inch pans, 50 cents each, \$6.00 per dozen.

### ADIANTUM CUNEATUM

3-inch pots, \$1.00 per dozen, \$6.00 per 100. 4-inch pots, \$1.80 per dozen, \$15.00 per 100. 6-inch pots, \$3.00 per dozen.

### DRACAENA TERMINALIS

5-inch pots, 75 cents, 6-inch pots \$1.00 each.

### D. MANDAIANA

From \$1.00 to \$5.00 each

### BOSTON FERNS

Sept. Delivery

5-inch pots, 30 cents each, \$3.50 per dozen.

6-inch pans, 50 cents each, \$6.00 per dozen. 7-inch pans, 75 cents each, \$9.00 per dozen. 8-inch pans, \$1.00 each, \$12.00 per dozen.

### ARAUCARIA EXCELSA

4-inch pots, 50 cents each, \$6.00 per dozen. 6-inch pots, 24 inches high, \$1.50 each, \$18.00 per dozen.

### ARAUCARIA GLAUCA

5 and 6-inch pots, 16 inches high, \$1.50 each, \$18.00 per dozen.

### PANDANUS VEITCHII

From \$1.00 to \$3.00 each.

### ASPARAGUS PLUMOSUS NANUS

Seedlings, \$1.00 per 100, \$10.00 per 1000.

2¼-inch pots, \$3.50 per 100, \$30.00 per 1000. 3-inch pots, \$6.00 per 100. 4-inch pots, \$10.00 per 100. 250 at the 1000 rate.

### ASPARAGUS SPRENGERI

Seedlings, 75 cents per 100, \$5.00 per 1000.

2¼-inch pots, \$3.50 per 100, \$30.00 per 1000. 3-inch pots, \$6.00 per 100. 250 at the 1000 rate.

### FICUS ELASTICA

August Delivery

5-inch pots, 40 cents each, \$4.50 per dozen. 6-inch pots, 50 cents each, \$6.00 per dozen. 6-inch pots, selected, 75 cents each, \$9.00 per dozen.

### FICUS PANDURATA

5-inch pots, \$1.00 each, \$12.00 per dozen. 6-inch pots, \$1.50 each, \$18.00 per dozen.

## BEDDING PLANTS

When in want of Bedding Plants we are in the market to supply them. No order will be too large for us to fill if given in season and we can guarantee the stock to be satisfactory.

### COLEUS

**Verschaffeltii.** Standard Crimson.

**Fire Brand.** Bright Maroon.

**Golden Queen.** Standard Yellow.

**Lord Palmerston.** Dark Maroon.

**Queen Victoria.** Cardinal Red, with distinct golden border.

**Beckwith's Gem.** Center Velvety Maroon, bordered with red, the edge green, changing to creamy yellow at point of leaf.

Rooted Cuttings by express: 75 cents per 100, \$6.00 per 1000. Out of 2¼-inch pots, in May: \$2.50 per 100, \$20.00 per 1000. Less than 250 of a variety will be charged at the 100 rate.

**Golden Bedder.** Golden Yellow—the old original, true to name.

**Hero.** Dark Maroon, nearly black.

**Messey.** Dwarf, Pearl White and Silver Green.

**Pearl of Orange.** A combination of Red and Gold.

Rooted Cuttings by express: \$1.00 per 100, \$7.50 per 1000. Out of 2¼-inch pots: \$2.50 per 100, \$20.00 per 1000. Less than 250 of a variety will be charged at the 100 rate.

**Fancy Varieties.** A very fine assortment of twelve kinds not listed above.

Rooted Cuttings: \$1.00 per 100, \$7.50 per 1000. Out of 2¼-inch pots: \$2.50 per 100, \$20.00 per 1000.

Fancy Varieties, either rooted cuttings or plants from 2¼-inch pots, our selection, 250 at the 1000 rate.



Geranium

### GERANIUMS

#### STANDARD VARIETIES

**RED.** Marquise de Castellane, Marquise de Montmort, S. A. Nutt.

**WHITE.** Comtesse de Harcourt.

**PINK.** Thomas Meehan, Miss F. Perkins.

**SALMON.** Beaute Poitevine, Mme. Landry.

From 2¼-inch pots, \$2.50 per 100; 3-inch pots, \$5.00 per 100; 4-inch pots, \$7.00 per 100.

Customers who have not established a credit must send cash with their order.

## MISCELLANEOUS PLANTS

### AGERATUM

**Stella Gurney.** Dwarf Blue. 75 cents per 100, \$6.00 per 1000.

**Princess Pauline.** A combination of blue and white in same flower. 75 cents per 100, \$6.00 per 1000.

### ALTERNANTHERA

#### RED AND YELLOW

Rooted Cuttings, 50 cents per 100, \$5.00 per 1000. From 2¼-inch pots, \$2.00 per 100.

### SALVIA

**S. splendens.** Tall standard, one of the best. Rooted cuttings, 75 cents per 100, \$6.00 per 1000.

**S. Bonfire.** Medium dwarf, very good. Rooted cuttings, 75 cents per 100, \$6.00 per 1000.

**S. Zurich.** Dwarf; an excellent variety. Rooted cuttings, 75 cents per 100, \$6.00 per 1000.

**S. Schenley.** Medium dwarf; very highly colored. One of the best. Rooted cuttings, 75 cents per 100, \$6.00 per 1000.

**Salvia** of these varieties from 2¼-inch pots, April and later delivery, \$2.50 per 100, \$20.00 per 1000.

250 of a variety or in assortment as ordered at the 1000 rate.

### GERMAN IVY

Rooted cuttings, 75 cents per 100, \$6.00 per 1000. From 2½-inch pots, \$2.50 per 100.

### STEVIA

The dwarf variety only, this being the most profitable for commercial uses. Rooted cuttings, February and later, 75 cents per 100. From 2-inch pots, \$2.50 per 100.

### BOUVARDIA

For Winter Flowering. Single White. From 2¼-inch pots, \$4.00 per 100, \$35.00 per 1000. 250 at the 1000 rate.

### HELIOTROPE

**Dark Blue Variety.** We are sending out only the best variety of Heliotrope for bedding purposes. Rooted cuttings, 75 cents per 100, \$6.00 per 1000. From 2¼-inch pots, \$2.50 per 100, \$20.00 per 1000. 250 either plants or cuttings at the 1000 rate.

### SMILAX

2½-inch pots, \$2.50 per 100, \$20.00 per 1000.

### GARDENIAS

2¼-inch pots, \$7.00 per 100, 3-inch pots, \$12.00 per 100.

Prices on larger sizes will be quoted on application.

### POINSETTIAS

Excellent plants from 2¼-inch pots, \$8.00 per 100, \$75.00 per 1000. July and later delivery.

### SWAINSONA

Rooted cuttings, \$2.00 per 100. From 2¼-inch pots, \$3.00 per 100.

## PLANTS FOR EASTER

### LILIES

We shall have the usual quantity of stock and our place is noted for the superior quality of its Lilies. These can be furnished in pots or cut, as desired. We shall be pleased to quote prices on application.

### AZALEAS

The leading varieties of Azaleas are grown, and we shall have them for Easter in quantity. Prices, 50 cents, 75 cents, \$1.00 and upward, according to size and quality.

**SPIRAEA**—Is being grown, and will be ready for Easter sales, at 25 cents each and upward, the price depending on the quality.

**HYDRANGEA OTAKSA**—75 cents to \$5.00 each.

**CRIMSON RAMBLERS**—75 cents to \$5.00 each.

**LILY OF THE VALLEY**—5-inch pans, 12 sprays, 40 cents each; 6-inch pans, 18 sprays, 60 cents each.

## WHAT TO PLANT

The question is often asked us, "What shall I plant?" and the following list of Roses, Carnations and Chrysanthemums is made up in the belief that it will be an aid to many. The varieties named are, to the best of our knowledge and belief, to be depended upon to produce the best results commercially.

### ROSES

**White**—White Killarney, Bride, Kaiserin.

**Pink**—Killarney, My Maryland, Bridesmaid.

**Red**—Richmond.

"Bride and Bridesmaid are being used only where white and pink Killarney and My Maryland are not obtainable." — Quotation from Philadelphia Notes, *Florists' Exchange*, Oct. 9, 1909.

### CARNATIONS

**White**—White Perfection, White Enchantress, Georgia.

**Pink**—Winsor, Winona.

**Light Pink**—Pink Delight.

**Red**—Beacon.

**Dark Red**—Octoroon.

### CHRYSANTHEMUMS

(Given in order of season)

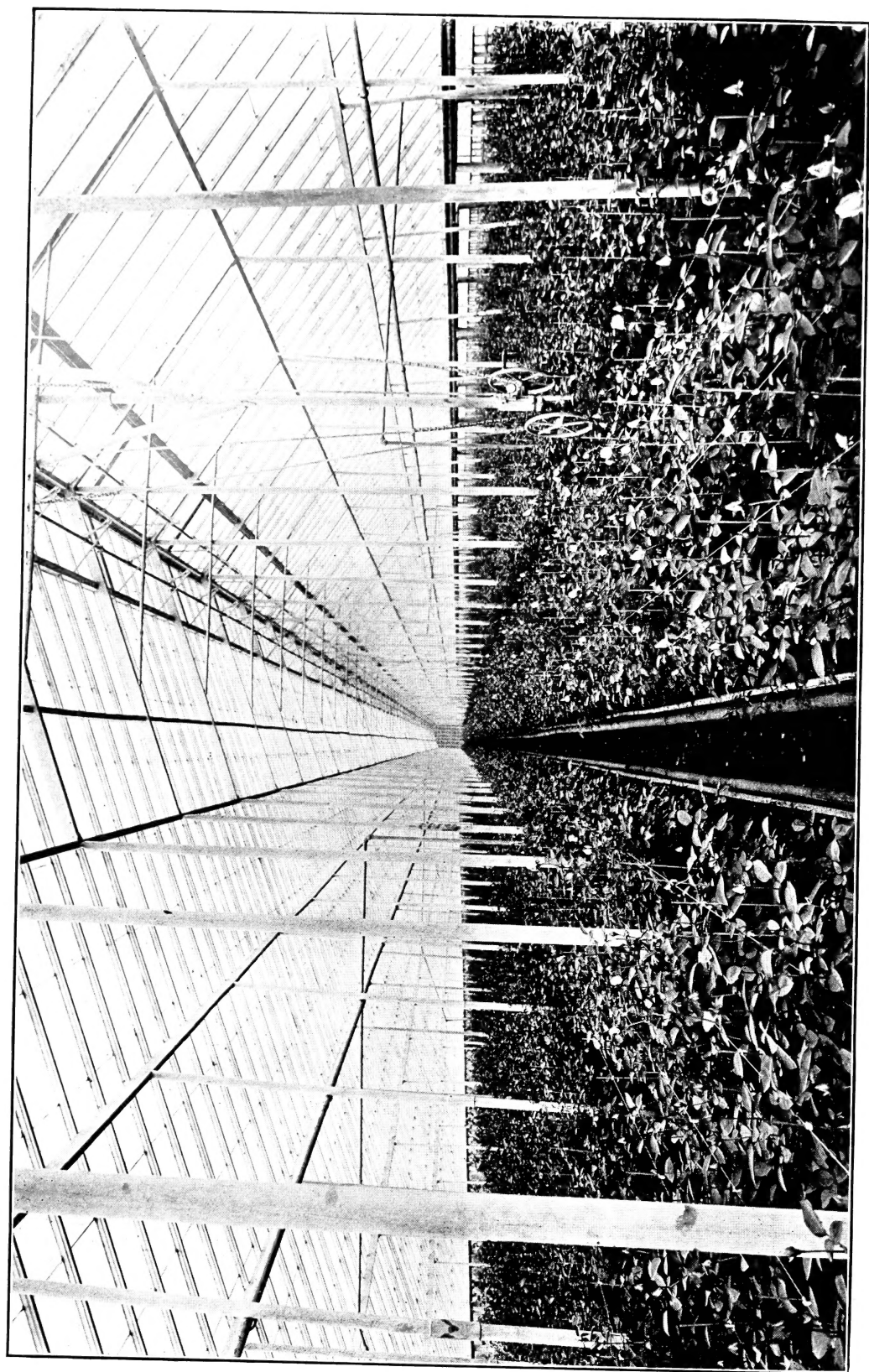
**White**—Early Snow, Virginia Poehlmann, Mrs. Robinson, Alice Byron, W. H. Chadwick.

**Yellow**—Golden Glow, Monrovia, Col. Appleton, Major Bonnaffon, Golden Chadwick.

**Pink**—Pacific Supreme, W. H. Duckham, Dr. Enguehard, Maud Dean.

**Red**—Cullingfordi.





Inside View of Two New Houses Planted with Killarney



ROSES  
CARNATIONS  
ANTHEMUMS  
BLOOMING STOCK  
PANSIES

RICHMOND

N. PIERSON, Inc.  
CROMWELL, CONN.